

INVESTMENT PROPERTY PRICING SHEET

May 13, 2019

Initial Interest Rate Starting as Low as	MULTI-FAMILY		
Classification	Average	Above Average	Premium
5 Yr. Fixed	4.65%	4.40%	4.15%
7 Yr. Fixed	4.74%	4.59%	4.44%
10 Yr. Fixed	5.10%	4.68%	4.25%
15 Yr. Fixed	5.33%	4.86%	4.38%
20 Yr. Fixed	6.58%	5.58%	4.58%



FANNIE MAE - MULTI-FAMILY

Classification	Average	Above Average	Premium
10 Yr. Fixed	4.60%	4.35%	4.10%
15 Yr. Fixed	4.85%	4.60%	4.35%
20 Yr. Fixed	4.98%	4.73%	4.48%

Initial Interest Rate Starting as Low as	OFFICE/RETAIL/INDUSTRIAL (MULTI-TENANT)		
Classification	Average	Above Average	Premium
5 Yr. Fixed	6.10%	5.48%	4.85%
7 Yr. Fixed	6.15%	5.53%	4.90%
10 Yr. Fixed	5.40%	5.00%	4.60%
15 Yr. Fixed	5.65%	5.15%	4.65%
20 Yr. Fixed	5.06%	4.81%	4.56%



KEY FACTORS IN DETERMINING FINAL INTEREST RATE INCLUDES:

- LOAN TO VALUE**
- PROPERTY TYPE**
- CASH FLOW GENERATED BY PROPERTY**
- STRENGTH OF PROPERTY OWNER**
- REAL ESTATE INVESTMENT EXPERIENCE OF OWNER**

PLEASE CONTACT A TEAM MEMBER TODAY FOR YOUR FINANCING NEEDS

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EXPAND YOUR REAL ESTATE INVESTMENT HORIZONS TODAY!

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