

## INVESTMENT PROPERTY PRICING SHEET November 5, 2018

Initial Interest Rate Starting as Low as	MULTI-FAMILY		
Classification	Average	Above Average	Premium
5 Yr. Fixed	5.36%	5.11%	4.86%
7 Yr. Fixed	5.46%	5.31%	5.16%
10 Yr. Fixed	5.79%	5.37%	4.94%
15 Yr. Fixed	6.02%	5.55%	5.07%
20 Yr. Fixed	7.27%	6.27%	5.27%



### FANNIE MAE - MULTI-FAMILY

	Average	Above Average	Premium
10 Yr. Fixed	5.29%	5.04%	4.79%
15 Yr. Fixed	5.54%	5.29%	5.04%
20 Yr. Fixed	5.67%	5.42%	5.17%

Initial Interest Rate Starting as Low as	OFFICE/RETAIL/INDUSTRIAL (MULTI-TENANT)		
Classification	Average	Above Average	Premium
5 Yr. Fixed	6.81%	6.19%	5.56%
7 Yr. Fixed	6.86%	6.24%	5.61%
10 Yr. Fixed	6.09%	5.69%	5.29%
15 Yr. Fixed	6.34%	5.84%	5.34%
20 Yr. Fixed	5.06%	4.81%	4.56%



**KEY FACTORS IN DETERMINING FINAL INTEREST RATE INCLUDES:**

- LOAN TO VALUE**
- PROPERTY TYPE**
- CASH FLOW GENERATED BY PROPERTY**
- STRENGTH OF PROPERTY OWNER**
- REAL ESTATE INVESTMENT EXPERIENCE OF OWNER**

**PLEASE CONTACT A TEAM MEMBER TODAY FOR YOUR FINANCING NEEDS**

Mark Austin, Managing Director  
[mark@getpropertyloans.com](mailto:mark@getpropertyloans.com)

(541) 515-6379 Oregon  
(626) 256-8890 California

Jermal Booker, Managing Director  
[jermal@getpropertyloans.com](mailto:jermal@getpropertyloans.com)

(626) 256-8850 California

**EXPAND YOUR REAL ESTATE INVESTMENT HORIZONS TODAY!**

**EMAIL TO [SUPPORT@GETPROPERTYLOANS.COM](mailto:support@getpropertyloans.com)**